# **Hans-Ulrich Holzmann**

If you want the right things done right – with drive, clarity and a partner you trust.

I partner with leadership to shape strategies that work – forged by sharp thinking and honest debate.

I ensure execution with focus, an entrepreneurial mindset, and a deep sense of ownership.

By engaging teams and stakeholders early, we turn plans into lasting results.

### **Selected Impact Cases**

- paydirekt/Giropay Tripled merchant reach to >14bn €; Aligned banks for first joint marketing campaign (Interim CSO & CMO)
- ➤ CBR Fashion Launched €120m € eCommerce business, led tech and org implementation (*PMO-Lead*)
- share Aligned management, led consumer goods brand repositioning, established category management organization (Co-CEO)
- ➤ ESCRIBA Expanded document automation footprint by launching Legal Tech BU (Interim BU Lead)
- ▶ Deutsche Post Led multiyear branch network restructuring from 10K fully owned to 12K franchise branches; Recovery of failing strategic IT project (Project Lead)

## Roles / How I engage

- ➤ Trusted partner to management in execution-critical roles, leveraging collaboration tools and AI to accelerate delivery
- ➤ Interim CEO / CMO / CSO / Transformation Lead
- Growth & Go-to-Market Architect
- Project Lead / Program Director / Project Recovery Expert

### **Professional Experience**

- ➤ Since 2009 **independent** sparring partner & interim leader when people matter and results count.

  BDU member
- ➤ Theron Management Advisors Ass. Partner Led complex transformation mandates at C-Level
- Gemini Consulting Engagement Manager DAX/MDAX strategy & sales excellence initiatives
- ➤ Liquidation.com Managing Director Europe Launched EU business of a US B2B scale-up platform

## **Educational Background**

- ▶ Diplom-Kaufmann (M.Sc. equiv.),
  WHU Otto Beisheim School of Management
- International Modules: Sup de Co Reims (FRA), MBA Texas A&M University (USA)
- Bank Apprenticeship, Vereins- und Westbank (today UniCredit)

